

# Understand How People Learn—For Managers, Supervisors, Trainers & Team Leaders

This program is designed for anyone who instructs others in processes. If you teach new associates, cross train others, or help people learn new processes, come learn how you learn, how others learn, and how to teach to their learning style.

## Key Benefits of Attending:

**You'll identify your personal approach to learning.**

Understand how to manage your own learning process for best results.

**You'll recognize why you and others want to learn.**

Do you enjoy learning when you can use new information to address immediate needs, or do you enjoy learning for the sake of learning? And why do those around you want to learn?

**You'll understand how you and others prefer information to be structured for effective learning.**

Do you want information presented in an organized framework, or do you want to organize information yourself? How do your learners want information structured? How can you give them the information that works best for them?

**You'll discover how you and others prefer to be involved in the learning process.**

Do you like group learning experiences, or do you prefer to learn independently? Which method do your learners prefer?

**You'll understand how to adapt your teaching style to better fit the learning styles of your learners.**

You can help cut others' learning curve by adapting your style to better fit how others learn, not just how you learn. Discover the secret that even full-time professional trainers don't know about teaching.

## A Proven Agenda (half-day)

Pre-work: take the *Personal Learning Insights Profile* (assessment).

What causes learning breakdowns?

When have you learned best?

Interpreting your Learning Profile.

The three elements of learning:

- Purpose
- Structure
- Activity



Morgan Seminar Group

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How can you modify your teaching to fit the style of the learner?

Action plan.

### **Course Objectives:**

Participants will:

- Identify how they learn best.
- Appreciate how others learn differently.
- Know the three elements of learning.
- Understand how to modify their teaching style to better fit the learner.

### **Needed Materials:**

- *Understand How People Learn* workbook
- *Personal Learning Insights Profile*, \$14, plus postage

### **Recommended Reinforcement Materials:**

- "Using Gimmicks, Games, & Gizmos To Enhance Learning" audio tape, \$12.95
- *Training Managers to Train* book, \$10.95
- *50 One-Minute Tips for Trainers* book, \$10.95
- *Training Methods That Work* book, \$10.95
- *Developing Instructional Design* book, \$10.95
- *Delivering Effective Training Sessions* book, \$10.95
- *Using Visual Aids* book, \$10.95
- *The Adult Learner: Strategies for Success* book, \$10.95
- *Graphics for Presenters* book, \$10.95
- *Conducting a Needs Analysis* book, \$10.95

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